



Dear Valued Customer,

We are writing this letter to explain some of the added cost to our service this upcoming season. Nobody likes to raise or pay for extra costs but unfortunately, we have no choice. Here are a few of the issues we are facing this upcoming season:

- The cost from our supplier has jumped 50% this year. The explanation we got from our supplier is rail car supply and labor issues.
- Cost of labor is climbing. We have to compete with other companies to keep our employees that we have trained to complete your services. We want everyone to be happy with the services provided and want to stay with our company.
- Fuel pricing has hopefully leveled off . We hope the fuel pricing is leveled out and will hold steady.
- Replacement costs of equipment and repair costs are at an all time high. Using the bulk calcium and magnesium chloride is very hard on the equipment and needs constant maintenance to keep equipment in service.

We are trying to stay as competitive as we can with our pricing while also making sure we stay in business through these times. If you have any questions or concerns, please contact me at 612-221-4152 or afford_landscapes@yahoo.com.

Sincerely,

Kevin Malecha

Application FAQ

- Applications will be applied when the township or county is completed with their graveling and blading of ALL roads. If your road is completed, they still may be doing other parts of the township / county. We try to route everything as tight as possible to keep fuel and labor costs down. So, we wait for them to be complete with the whole township/county.
- Timeline on a TYPICAL spring is end of May to mid-June we are completed. This will be effected by road postings, frost thaw coming out of roads and rain.
- Longevity of the dust control all depends on type of material spread on roads, how much traffic is on the road and how much moisture we receive over the summer. TYPICAL application lasts till about September-October.
- Start and stop points need to be highly visible to our driver. You may believe and say "it's the same as last year" but we don't know that. If area is not clearly marked, we will not apply.
- You can choose a one-time application or a 2 x a year application. Just fill out correct form and return with payment.
- We apply calcium chloride or magnesium chloride. These are the same salts as used in winter salt practices. It will corrode metals at the same pace winter salt does. A wash of the automobile will take care of it if you travel across a freshly applied road.

Common Grounds Lawn & Landscape Inc.
PO Box 77
Lonsdale, MN 55046
www.commongroundslandscape.com



2023 Dust Control Contract

Address To Be Applied To:

Name: _____

Address: _____

County: _____ Township: _____

Telephone #: Home: _____ Work/Cell: _____

Description of area to be treated: Please explain in CLEAR terms the location on property, nearby landmarks (red shed, white barn, etc.) and please use directions as North, South, East, West rather than "behind" or "on the other side".

START AND STOP POINTS MUST BE CLEARLY MARKED BY OWNER WITH CLEARLY VISIBLE MARKERS OR SERVICE WILL NOT BE COMPLETED.

Cost:

If paid by May 15th

Paid After May 15th

9' Width \$0.95

9' Width \$1.10

Per Ft. X _____ ft (Length) = \$ _____ Total Cost

18' Width \$1.25

18' Width \$1.45

Per Ft. X _____ ft (Length) = \$ _____ Total Cost

Please feel free to contact Kevin with any questions @ 612-221-4152 or email at
afford_landscapes@yahoo.com

Payments must be made in full prior to treatment being applied. THANK YOU!

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2023 Dust Control Contract 2 x Year Application Pricing

Address To Be Applied To:

Name: _____

Address: _____

County: _____ Township: _____

Telephone #: Home: _____ Work/Cell: _____

Description of area to be treated: Please explain in CLEAR terms the location on property, nearby landmarks (red shed, white barn, etc.) and please use directions as North, South, East, West rather than "behind" or "on the other side".

START AND STOP POINTS MUST BE CLEARLY MARKED BY OWNER WITH CLEARLY VISIBLE MARKERS OR SERVICE WILL NOT BE COMPLETED.

Cost:

If paid by May 15th

Paid After May 15th

9' Width \$1.70

9' Width \$1.80

Per Ft. X _____ ft (Length) = \$ _____ Total Cost

18' Width \$2.00

18' Width \$2.15

Per Ft. X _____ ft (Length) = \$ _____ Total Cost

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Payments must be made in full prior to treatment being applied. THANK YOU!